




# Car Salesman

By: Ethan

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Class- 4th Hour  
Due: May 9, 2023



# About being a Car salesman

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You will not need a degree for being a car salesman, but you will need to learn a lot of skills



# What skills I will need

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You will need the ability to sell products and services, customer service skills, persistence and determination, to be flexible and open to change, the ability to work well with others, to be thorough and pay attention to detail, and excellent verbal communication skills.



# Where I would work

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I would work at Frank Fletcher toyota.

It is located in Joplin, Missouri which is in

The United states of America



**Frank Fletcher**  
**TOYOTA**  
*Let's Go Places*

# What I will be doing at his job

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The car salesperson assists customers who are looking to purchase a new or used vehicle. They converse with customers to find out their budget and wish list, helping them find a suitable car that matches their needs. In addition to selling cars, the car salesperson orders and arranges payments with the shipper.

# How much I would make

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I would make around seventy-thousand dollars a year, or fifty eight hundred dollars a month for being a car salesman.



# A day as a salesman

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I would typically be sitting at a desk all day and talking to customers or potential customers. Mostly inside in climate controlled building or outside talking to customers about cars.



# Price difference

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Cost of:	Neosho, MO	Joplin, MO
Loaf of Bread	\$3.92	\$3.16
Gallon of Milk	\$2.88	\$3.77
Gallon of Gas	\$3.52	\$3.39
3 bedroom/ 2 bath/ 2040 square feet	319,000	224,000





**\$224,000** 3 bd | 2 ba | 2,040 sqft

Price cut: **\$5K (3/26)**

2815 E 15th St, Joplin, MO 64801

For sale Zestimate®: **\$219,119**

Est. payment: \$1,220/mo Get pre-qualified

Request a tour as early as today at 2:00 pm Contact agent

Overview Facts and features Home value Price and tax history >

- Ranch
- Built in 1950
- Central gas
- Attic fan, central air
- 1 Attached garage space
- 0.33 Acres



# Joplin, MO



**\$319,900** 3 bd | 2 ba | 2,057 sqft

2010 Bogey Ln, Neosho, MO 64850

For sale Zestimate®: **\$303,000**

Est. payment: \$1,891/mo Get pre-qualified

Request a tour as early as today at 2:30 pm Contact agent

Overview Facts and features Home value Price and tax history >

Likely to sell faster than 85% nearby. Schedule a tour

- Single family residence
- Central gas, forced air
- Central air
- 2 Attached garage spaces

# Neosho, MO

# Bibliography

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